

# Discover Your Partners, Investors, and Markets within 10 Days

STARTUP GLOBAL PROGRAM



Who we are?



**Garage+  
Introduction**

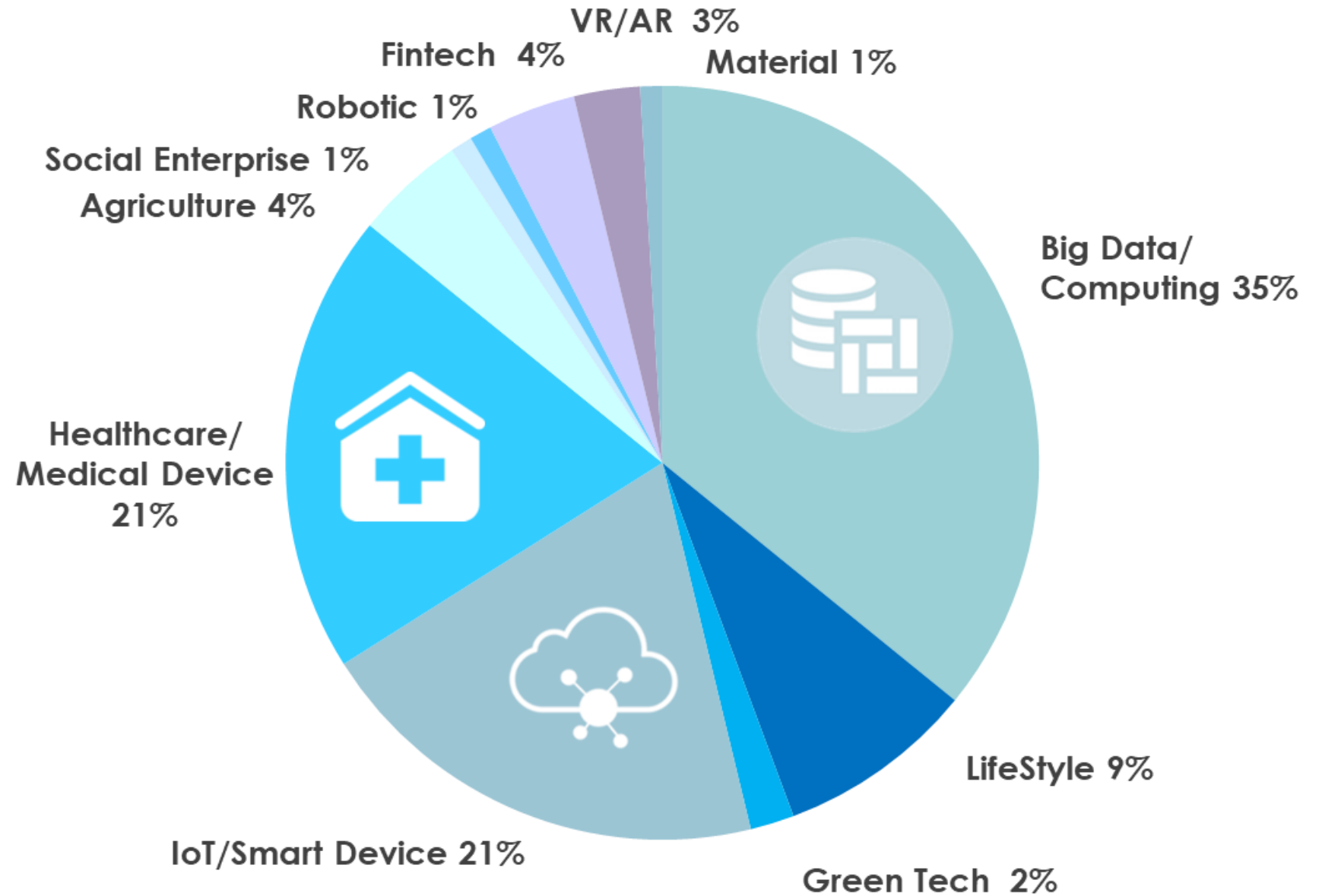


**The Zero-equity Incubator to Back up  
Innovation-driven Startups**

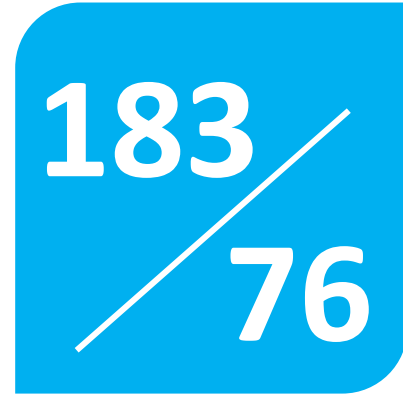
**Supported by global supply chain corporations**



**Startups  
Segment**



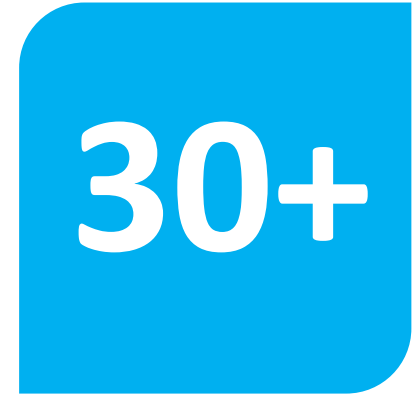
**Garage+  
Snapshot**



**Startups/  
International Teams**



**Mentors**



**Partners**



**75%**

**Success rate of fundraising**

# What we offer?



**Garage+ offers**

**Booth & demo in COMPUTEX**



**Partners, investors, 1 on 1 meeting**



**Visit to leading manufacturers**



**Flight ticket**



**10-day accommodation**



**Entrepreneur visa**



**3-month working space**



## Tailor-made schedule for individual startup



### 10-day visitation schedule

Mon	Tue	Wed	Thu	Fri	Sat	Sun
			May 31	June 1	June 2	June 3
			<ul style="list-style-type: none"> <li>◆ Reception &amp; Orientation</li> <li>◆ Networking dinner</li> </ul>	<ul style="list-style-type: none"> <li>◆ Company visits</li> </ul>	<ul style="list-style-type: none"> <li>◆ Cultural event</li> </ul>	N/A
June 4	June 5	June 6	June 7	June 8	June 9	June 10
<ul style="list-style-type: none"> <li>◆ <b>COMPUTEX Exhibition (Jun. 5-9)</b></li> <li>◆ 1 on 1 meetings with potential partners</li> </ul>						
June 11	June 12	June 13				
<ul style="list-style-type: none"> <li>◆ 1 on 1 meetings with potential partners</li> <li>◆ CEO roundtable</li> <li>◆ How to start up a business in Taiwan/Asia</li> <li>◆ Wrap up &amp; Networking event</li> </ul>		Departure				



**COMPUTEX**



## COMPUTEX

- ◆ **Top 3** leading B2B professional ICT trade show in the world
- ◆ **41,378** international buyers from **167** countries
- ◆ **1,600** exhibitors from **26** countries with **5,010** Booth
- ◆ **10,000+** media exposure from worldwide

## Garage+ Booth

# Best location in COMPUTEX

Located at the main exhibition hall with

**40+** international corporations

COMPUTEX

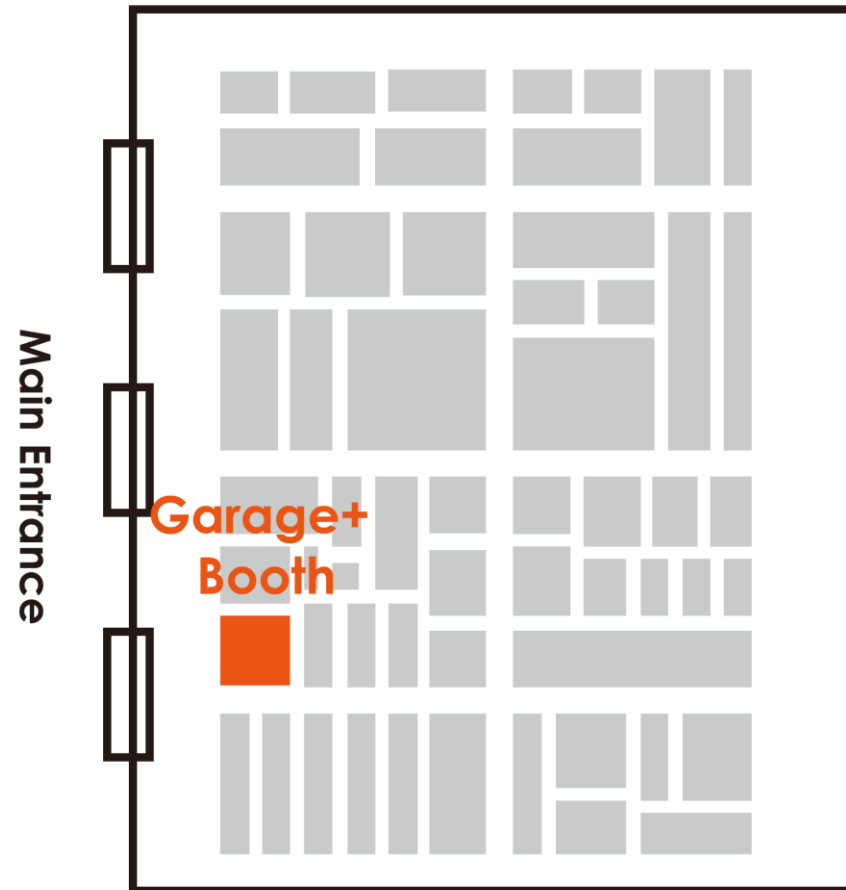


And many more...

## Garage+ Booth

# Main exhibition hall

COMPUTEX



# Why Taiwan ?



Tech  
Industry

# Strong R&D Capabilities

47 multinationals set up 65 innovations  
and R&D centers in Taiwan



And many more...

Tech  
Industry

## Most influential player in global supply chain.

- ◆ 3/4 production of PCs
- ◆ 1/2 production of LCDs
- ◆ 1/4 production of semiconductors
- ◆ 1/5 production of mobile phones  
... the above are all from Taiwan

## In Comparison

	Taiwan	Japan	Shenzhen (China)
IP Protection	○	○	
Regulatory	○	○	
Visa for Entrepreneurs	○		
Affordable Living cost	○		
Supply Chain	○		○
Business Culture	○	○	



## Talents

- ◆ **High-quality and committed engineers**
  - ~ *By HackerRank*
- ◆ **World-renowned expertise in growing international business**

**More  
Advantages**

- ◆ **World's 2nd safest city with quality of living**
- ◆ **Most friendly and affordable environment with highest density of entrepreneurs**

# How to apply?



# Qualification

01

## Growth stage startups include:

- AI & Big Data
- IoT & Smart Device
- Digital Health
- AR & VR
- Robotics
- Green Tech

02

**Full-time entrepreneurs**

**Product in market with early revenue**

**Funding stage: Series A-C**

**Award records (optional)**

# Application

01

A PowerPoint slide deck includes:  
management team, value proposition, product or service, marketing strategy, financial plan, and **resources you are looking for in Taiwan/ Asia**

02

A demo video and product photo are strongly preferred for our evaluation

03

Application period : from now to **Mar. 16**

Fill out the online form via the link :

<http://bit.ly/2mKTiPL>

# Successful Cases



# Our Global Footprint

76

Selected startups from  
17 countries

1/3

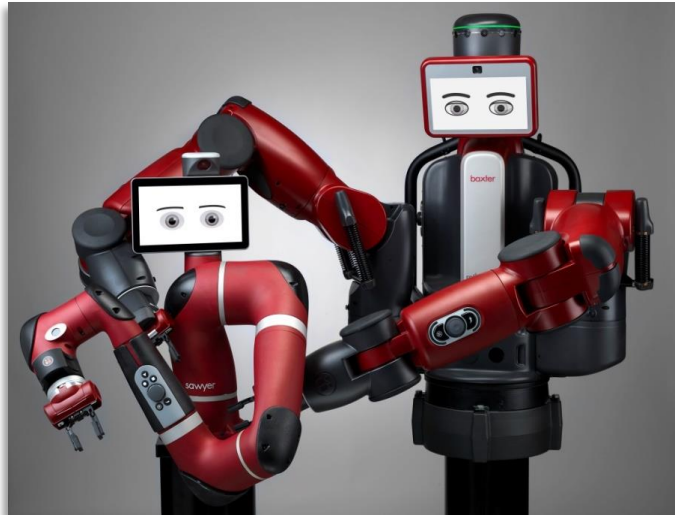
Obtains business partners,  
deals, and investors.



# Garage+ Fellow 's Success Story



- Opens the first office in Asia @ Garage+.







## SGP Fellow 's Success Story

*asustor*  
ASUSTOR Inc.

qnext®

- Product **FileFlex** allows one to remotely access, share, stream and manage 100% of the data from source locations without opening any new ports.
- Partners with **ASUSTOR**, a subsidiary corporation of ASUSTeK Computer, the 4<sup>th</sup> - largest PC supplier in global.
- Attended the Taipei COMPUTEX 2016 and obtained **\$7.2M** order.
- Received **\$1M** private investment from Taiwan.

*asustor*  
*meets*  
fileflex®



# SGP Fellow 's Success Story

wistron® LUCID

- Creator of the first **3D virtual reality** consumer camera.
- Partners with **Wistron Corporation**, a Taiwanese original design manufacturer (ODM) whose clients include Google and Microsoft.
- Announced the commercial launch and delivered the product to Indiegogo backers.
- Received **\$2M** from Wistron, SKYDECK, StartX, Lab360, TEEC Angel Fund, 17 Miles Technology and other angel investors.





# SGP Fellow 's Success Story



- A live immersive **360° imaging technology** to mobile, Internet-of-Things and virtual reality markets.
- Partners with **Quanta Computer**, a Fortune Global 500 Company and the world's largest ODM company of notebook PC and cloud systems with an extensive range of solutions for IoT, wearable, and other innovative products.
- Announced their product- **Pi Solo** on Makuake, the well-renowned crowdfunding platform in Japan.

TOP > プロジェクト一覧 > プロダクト > 写真も動画も、360度の臨場感。スマホにつけて撮れる360°カメラPi SOLO

プロジェクト **Success!**

活動レポート **NEW!**

応援コメント **54**

♡ お気に入り

写真も動画も  
360°新感覚



▶ 再生



¥ 集まっている金額

**Success!**

9,905,600円

目標金額 1,200,000円

825%

👤 サポーター

346人

🕒 残り

0日

終了しました

**More**

**Successful Cases &**

**Fellows' Endorsements**

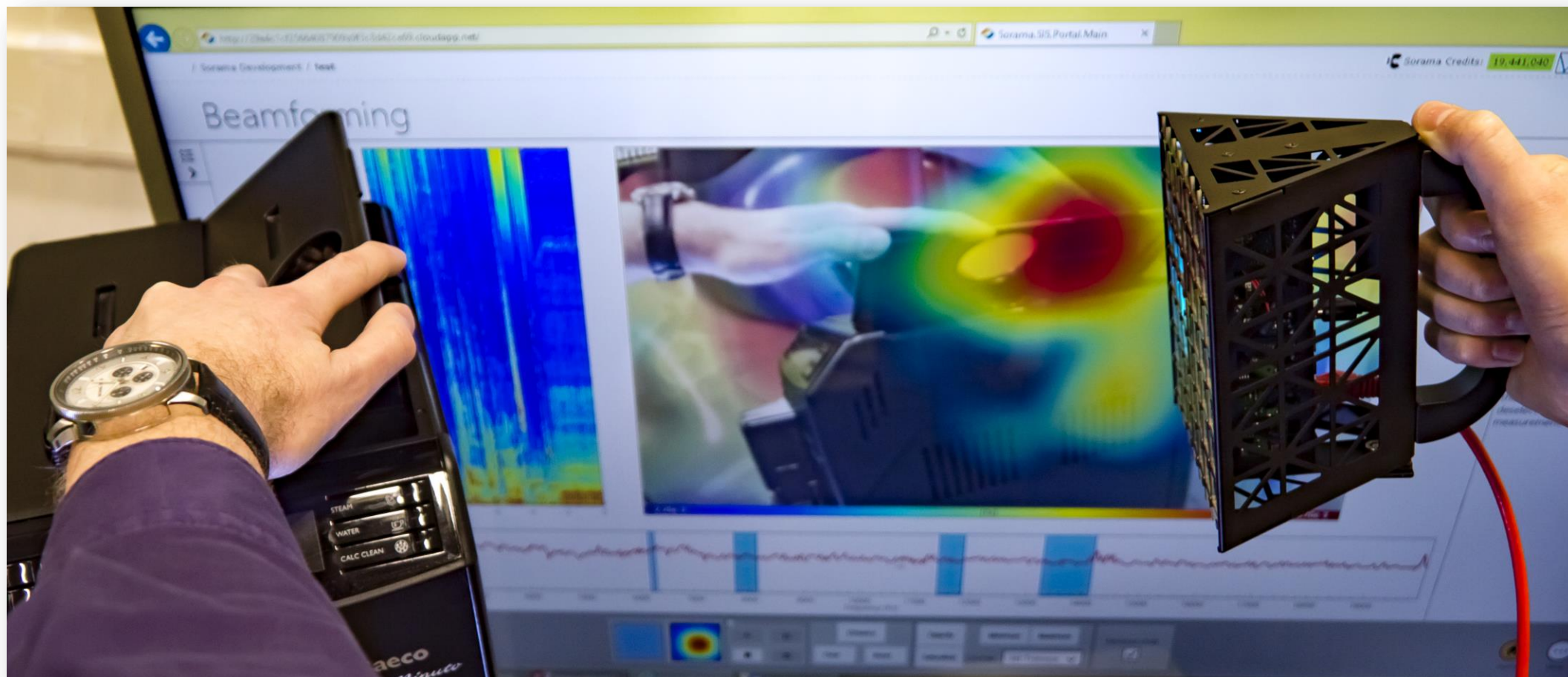


# SGP Fellow 's Success Story



- Offers solutions in the areas of optimization and design of sound and vibrations for product developers, construction, engineering and consultancy companies.
- Partners with **Compal Electronics**, a Forbes global 2000 Company and the leading manufacturer of notebook PCs, LCD products and smart device.
- Attended the Smart City Exhibition 2016 & 2017 in Taipei, and they have been
- following up with GIGABYTE, Advantech, MSI, ASUSTeK Computer, etc.,







We think that Taiwan is an amazing bridge for any entrepreneurs in the world that want to go into mass production or small production with both very good quality. I think we have found something extremely interesting as an entrepreneur, technical, and businesswise.

Jeremie Brabet-Adonajlo & Natanel Partouche  
Co-Founders of Pzartech  
<http://www.pzartech.com/>



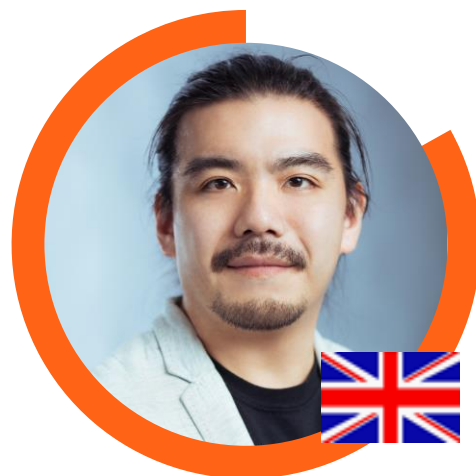
We are surprised that Taiwan companies moves really fast and they are committed to help foreign start-ups with great technology and products in their offering. We see a big opportunity to flourish our business in the 10-day program and we also recommend others to participate.

Chris Georgiev & Georgi Kadrev  
Co-Founders of imagga  
<https://imagga.com/>



It has been really helpful for us to get contact to a lot of great companies, hospitals, and also connect to some other great global medtech startups from worldwide.

Fabio Bambang Oetomo  
Founder & CEO of Bambi Medical  
<http://www.bambi-medical.com/>



It's essential to develop business in Taiwan because the best and the most experienced OEM/ODM companies are all in Taiwan.

Fred Chak  
Co-Founder of Blocks  
<https://www.chooseblocks.com/discover/overview>



It was really a nice chance for us to meet with potential manufacturing companies and investors. Also, we could experience the culture difference between Taiwan and Europe, and explore the business and investment opportunities.

Wojciech Radomski  
CEO Of StethoMe™

<http://www.stethome.com/>



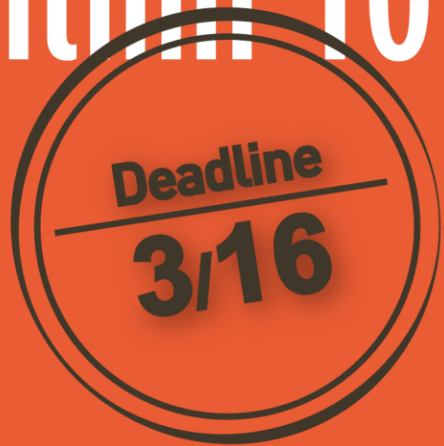
This is a really nice program. We got 1 on1 meeting with industry experts and manufacturers. They not only gave us advice on how to do business but helping us find the right market. I think Garage+ did a great job on selecting companies that would like to cooperate with start-ups, which is not easy to find.

Philip Michaelides  
Co-Founders of Senic

<https://www.senic.com/en/>

STARTUP GLOBAL PROGRAM

# Discover Your Partners, Investors, and Markets within 10 Days



Booth & demo in  
COMPUTEX



Flight ticket



3-month  
working space



Entrepreneur  
visa



Visit to  
leading manufacturers



10-day  
accommodation



Partners, investors,  
1 on 1 meeting

